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INSIGHT**

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Negotiation Skills

OVERVIEW

This workshop develops participants' negotiation skills across a variety of contexts, from legal disputes and workplace conflict to international diplomacy and commercial agreements. Emphasizing preparation, strategy, and adaptability, it equips professionals to communicate persuasively, manage pressure, and reach outcomes that are both effective and principled. Participants will gain confidence in handling difficult conversations, building consensus, and turning negotiation from a reactive task into a proactive leadership tool.

Audience

Designed for lawyers, mediators, managers, diplomats, policy advisors, business executives, and public sector leaders engaged in negotiation or dispute resolution. It is particularly suited for professionals responsible for reaching consensus, securing deals, managing stakeholder interests, or facilitating conflict-sensitive dialogue.

Instructors

Led by negotiation experts, international mediators, legal practitioners, and business consultants with extensive experience in training, advising, and leading negotiations at the national, commercial, and institutional levels. Instructors offer a blend of analytical frameworks and field-tested techniques to help participants apply negotiation strategies with clarity, precision, and impact.

Register Now



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**Available in English
and Arabic**